



## **TALENT SUPPORT SERVICES**

Our Agency does not believe it is in the industry's interest, nor the artist's or client's, to have exclusivity arrangements. Everyone and anyone who can add benefit to the sector and offer services to the supply chain should get an equal opportunity. For this reason, we do not provide exclusive management services. We are extremely proud of the support we can offer entertainers, from web marketing to legal concerns. We consider ourselves a partner adding certain skills and processes into the mix, supporting the talent so they can focus their time and energy on what they do best.

You can request any of the following services on an ad hoc basis, or, if you prefer, work with us for an agreed period of time.

### **Ask for our ACCOUNT SERVICE**

We:

- Issue invoices.
- Do payment follow-ups.
- Acknowledge payments.
- Issue statements.
- Manage supplier payments.
- Complete vendor documents.
- Issue tax clearance, bank verification, and BEE status documents.

You would provide a copy of your client's signed quote to start the process and ask our office to issue the account for you. Your quote terms are enforced. You get BCCed in all communication. The fee charged is 7.5% of the total invoice value.

### **Ask for our BOOKING AND ACCOUNT SERVICE**

We do everything per the 'ACCOUNT SERVICE' above and also offer a booking service that covers:

- Quoting.
- Consulting. (Consultant gets assigned.)
- Quote follow-ups.
- Client acceptance process and formal agreement.
- Post-event follow-up.

Our Agency terms are used with the Client. You get BCCed in all communication. The fee charged is 10% of the total invoice value.

**Sound good?**

### **But there is more!**

Our office can process client payments by credit card, digital currencies, or international payments on your behalf. Our office can also offer any of the following support services at extra fees:

- Advanced Marketing and PR campaigns.
- Endorsements and promotions.
- Arranging tours and venues.
- Technical services (sound, stage, and lighting).
- Show development.
- Legal support.
- Video production.
- Recording studios.
- Car hire.
- Flights.
- Visa applications.
- Travel insurance.
- Accommodation.

Keen to chat about any of the above? Please make a request via [action@entertainment-online.co.za](mailto:action@entertainment-online.co.za).

**Thank you, Ngiyabonga, Dankie, Enkosi.**

